



18-20 March 2025 Crocus Expo, Pavillion 3, Moscow

POST SHOW REPORT

TransRussia Strategic Partner TransRussia

SkladTech Strategic Partner Exhibition Guide Partner







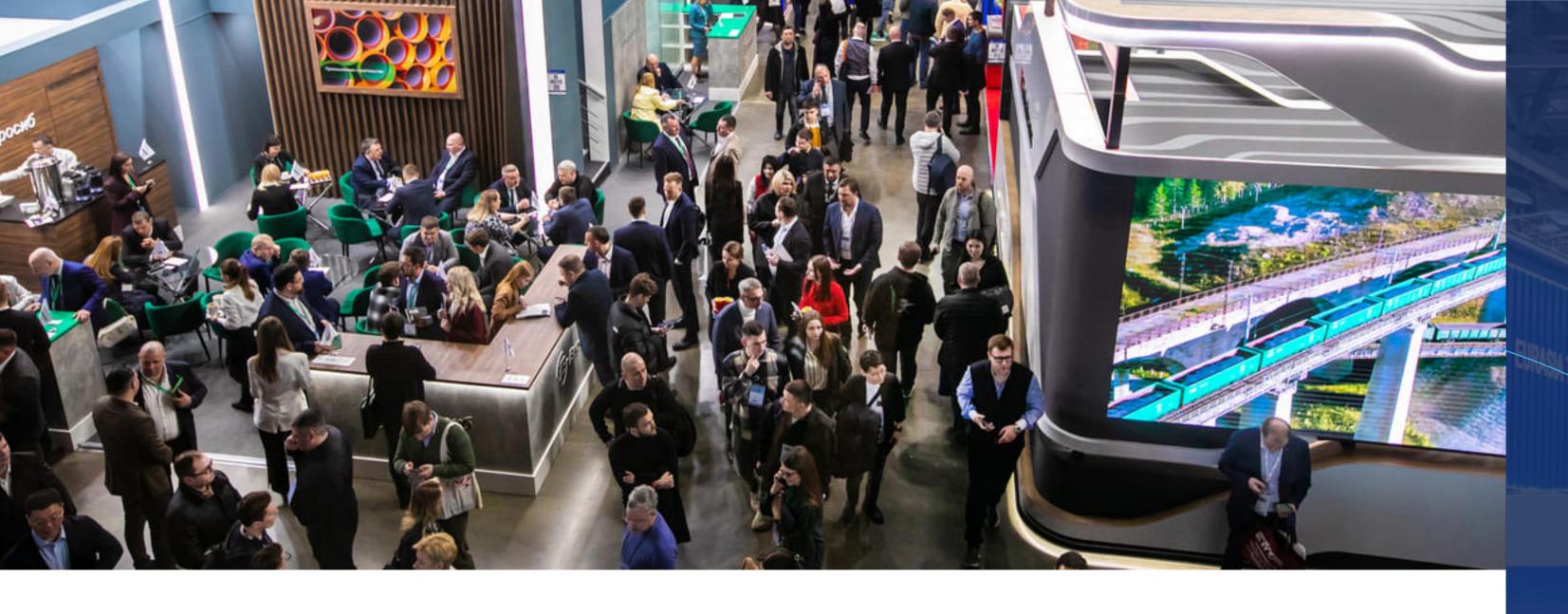


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ОРГАНИЗАТОР ORGANISER



Proof in numbers:
Why TransRussia is the
Place to be

597Exhibitors

84
Russian
Regions

30,429
Global
Attendees

29th Edition

46
Countries in Attendance

170+
Speakers

+ S

TransRussia is a crucial platform for market expansion, we need to be present here

Alexey Maviyutov, General Director, Safetrans Line

About the Exhibition

The 29th International Exhibition for Transport and Logistics Services, Warehouse Equipment, and Technologies, which took place from 18–20 March 2025, brought together leading players in cargo transportation, logistics, and supply chain management. The event provided a platform for businesses to enter the vast and untapped markets of Russia and the CIS, establish valuable connections, and expand their operations globally.

98%

of the exhibitors were satisfied with the exhibition.

POST SHOW REPORT 2025

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Visitors Overview

> Visitor Statistics - Professional Levels

31% Head of Department / Group



30% Specialists

25% Company Owner Managers

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Visitor Statistics - Visitor Interest

27,693 Targeted Visitors



























E-commerce Logistics

Exhibitors Overview



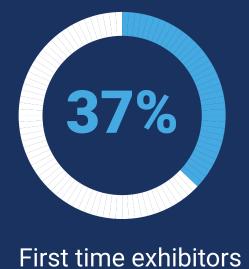
of exhibitors are satisfied with the participation at TransRussia



Found new customers at the exhibition



Collected 100+ leads over 3 days





of attendees only visit TransRussia | Skladtech among similar exhibitions

Exhibiting Countries











India

Kazakhstan

UAE

Belarus



Uzbekistan



Vietnam





Azerbaijan



Mongolia



Turkmenistan

Visitor Statistics - Business Type

13,238 Transport, Logistics and Forwarding Company Specialists

48% Forwarding Companies Road Carriers Railway Carriers 6% 3-4PL Operators 4% Customs Brokers 4% Sea Carriers 3% RC's, warehouse complexes 2% Air Carriers 1% Ports and Terminals



Visitor Statistics - Type of Industry

10,946 Cargo Owners

Wholesale Companies 39% **Production Enterprises**

16% Retail

95%

of visitors influence purchasing decisions.

Real Experiences, Real Success Transrussia 2025 Feedback

TransRussia is filled with opportunities to source new clients, discuss projects and build on ideas

Alexey Maviyutov,General Director, Safetrans Line

There is very little to say except for that TransRussia exceeds expectations always

Rinchin Sariev,
Sales Department Manager, Way Group

This is our 3rd year participating and the expo keeps growing every year. We definitely plan on coming back in 2026

Maksim Astashkin,
Development Director, Mycontainers

TransRussia is the definition of Logistics. We are looking forward to the 2026 edition.

Ata Doruk Kulahil,
Operations & Project Manager
Dor Project Logistics

TransRussi

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We have made valuable connections and partnerships across all 4 days of the event

Elif Balci, CEO, International Freight Forwarding (IFF)

We have made new projects, new connections and signed new contracts all at TransRussia,

Erdogan Simsek,
Overseas and Foreign Activities
Representative, MYFILO LOJISTIK

This is our first time at TransRussia and it will continue to be our top choice for logistics exhibitions

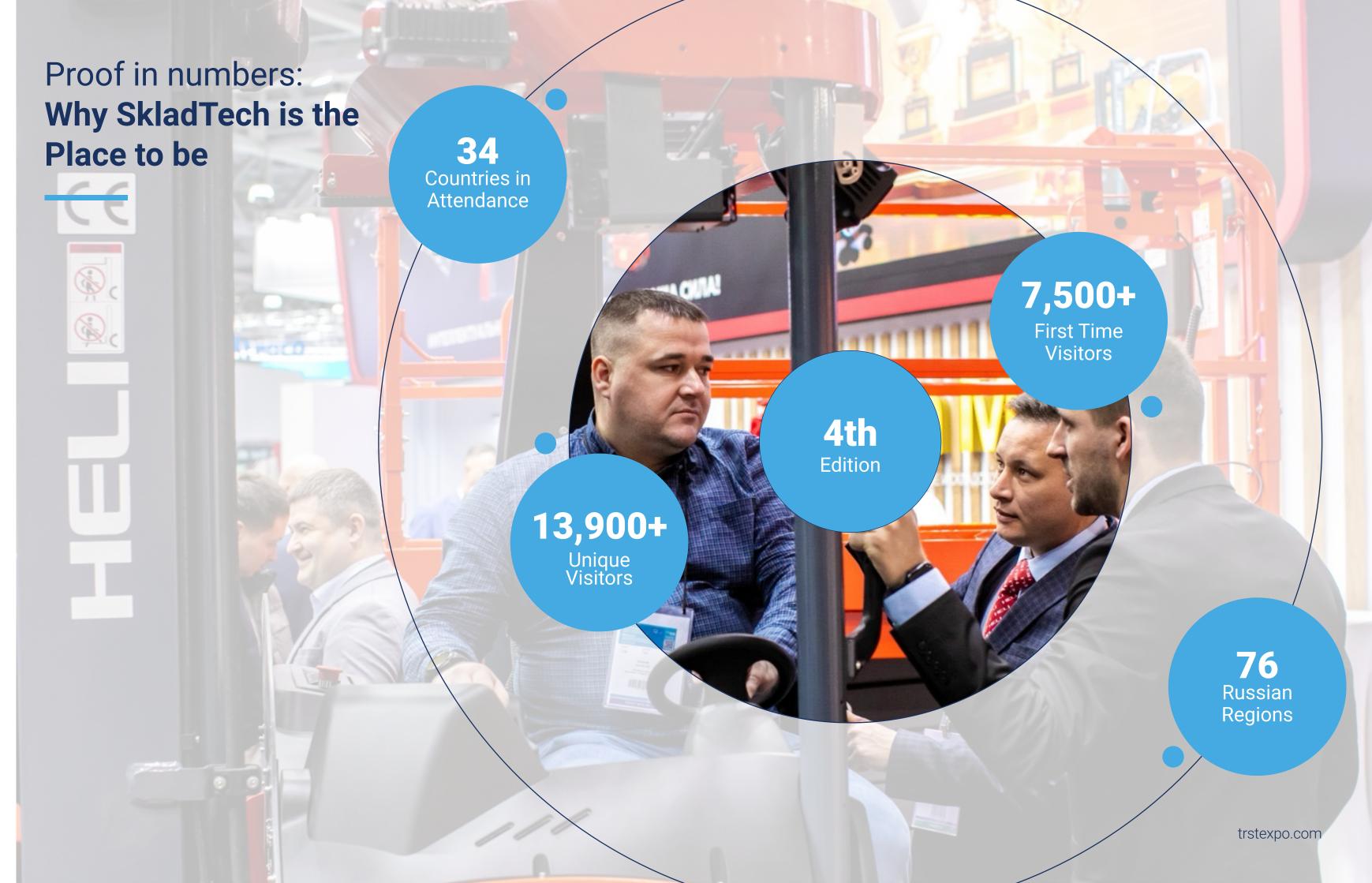
Selman Turkkal,
Operations Director/ COO, URSA



About SkladTech

SkladTech 2025, held from 18–20 March in Moscow, marked its 4th edition as the region's key event for intralogistics and warehouse automation. The exhibition showcased cutting-edge solutions in robotics, conveyor systems, and digital warehouse tech—connecting suppliers with buyers across Russia and the CIS.





> Event Sectors



Storage & Racking Systems



Labelling & Scanning Equipment



Material Handling Equipment



Warehouse Automation & Robotisation Systems



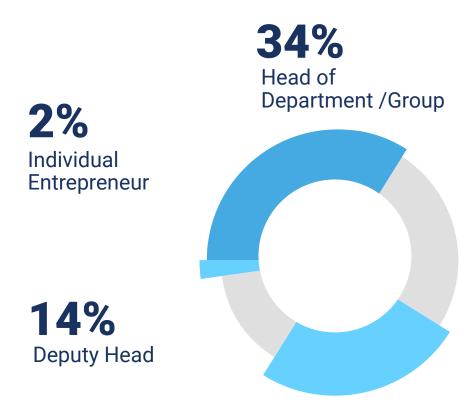
Packaging & Order Picking Equipment



Engineering Solutions

Visitors Overview

> Levels of Seniority



25% Owner/ Manager of the Company

25%
Specialists /
Managers



> Types of Industry







Cargo owners

Transport, logistics and forwarding companies

Representatives from related industries (IT solutions, insurance etc.)

Visitor Interest

56% Automation & Robotics
54% Lifting & Handling Equipment
51% Shelving Systems
44% Labeling & Scanning Equipment
41% WMS, IT Solutions for Warehouse
36% Packaging & Order Picking Equipment
28% Transport Packaging
26% Service Equipment & Engineering Systems
24% Spare Parts & Components
17% Tires for Material Handling Equipment

POST SHOW REPORT 2025

Visitor statistics – Business Type

3,421 Transport, Logistics, and Forwarding Company Specialists

38%		Forwarding Companies	
17%	Motor Carı	riers	
16%	3-4PL Operat	tors	
12% RCs, Warehouse Complexes			
5% Railway Carriers			
4% Others			
3% Customer Brokers			
2% Sea Carriers			
2% Ports, Terminals			
1% Air Carriers			



Visitor Statistics - Type of Industry

7,202 Cargo Owners

43%		Production Enterprises
41%		Wholesale Companies
16%	Retail Entern	rises. Retailing



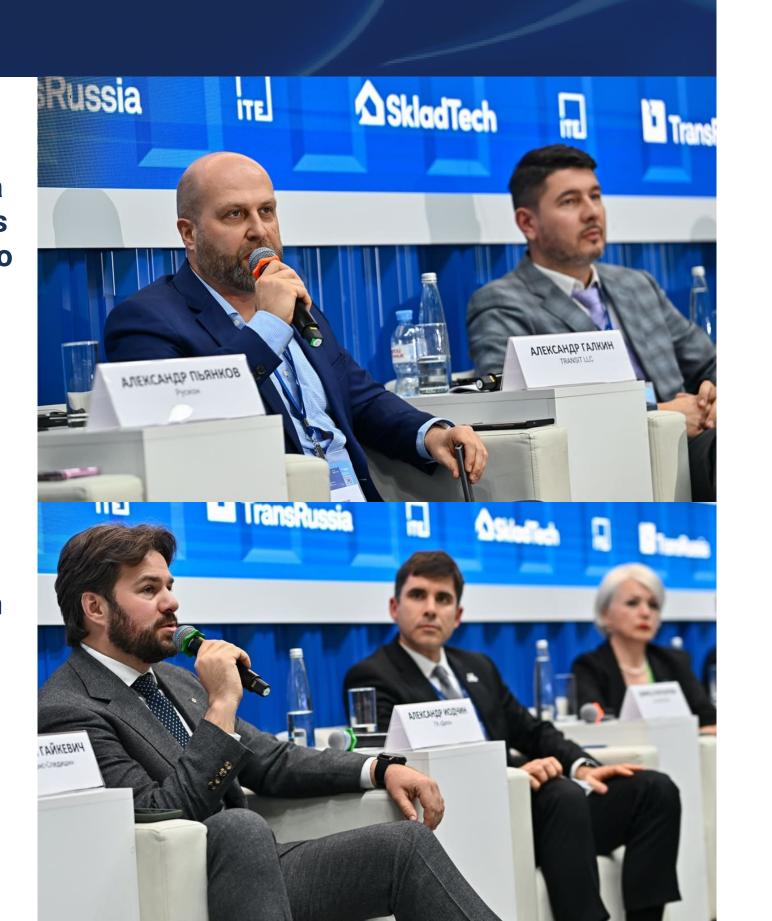
Real Experiences, Real Success SkladTech 2025 Feedback

TransRussia and SkladTech create a powerful synergy. It's a win-win for logistics companies and solution providers aiming to cut costs and accelerate operations.

Alexey Vologzhaninov, Leading Sales Specialist, Noblelift Rus LLC

SkladTech is a great platform to meet clients from across Russia, showcase equipment in person, and generate valuable new business contacts.

Elena Katsko,Head of Sales, NAK MACHINERY



We see both returning and new customers at SkladTech, which boosts our sales. For us, it's a platform to grow and sell more each year."

Maxim Sergeyev,
Director General, First

TransRussia and SKLADTECH. TransRussia is ideal for showcasing your products, attracting many potential customers who can see, test, and interact with them.

Dmitry Kozlov,

Head of Forklift and Warehouse Equipment Business Unit, XCMG Ru Ltd

Two exhibitions on one site – it's highly beneficial as it features both warehousing equipment and a logistics pavilion. Visitors can explore both pavilions to find the right fit, and we've already secured deals and found customers at SKLADTECH.

Galina Mordasheva,

Head of Marketing Department, TD Vertical



Among TransRussia 2025 Exhibitors



















































Conference Programme

2,847
Delegates

160+
Speakers

Conference Sessions

3
Days

Topics Covered

- **Logistics Infrastructure Development**
- International Transport Corridors
- Multimodal Container Transport
- Global Air Cargo Market Recovery
- Changing Warehouse Logistics Business Requirements
- Online Platform Market Growth and Prospects
- E-commerce Development Amid Storage Space Shortages

TransRussia Connect & Digital Innovations

The TransRussia Connect app now features LeadScanning, making networking seamless for exhibitors and visitors. Easily scan barcodes on badges to exchange contacts or QR codes at company stands to explore products. All connections are stored in your TransRussia Connect account for up to a year, with the option to export contacts anytime.

In its first year, 500+ attendees made valuable connections using the Leadscanning Connect app.



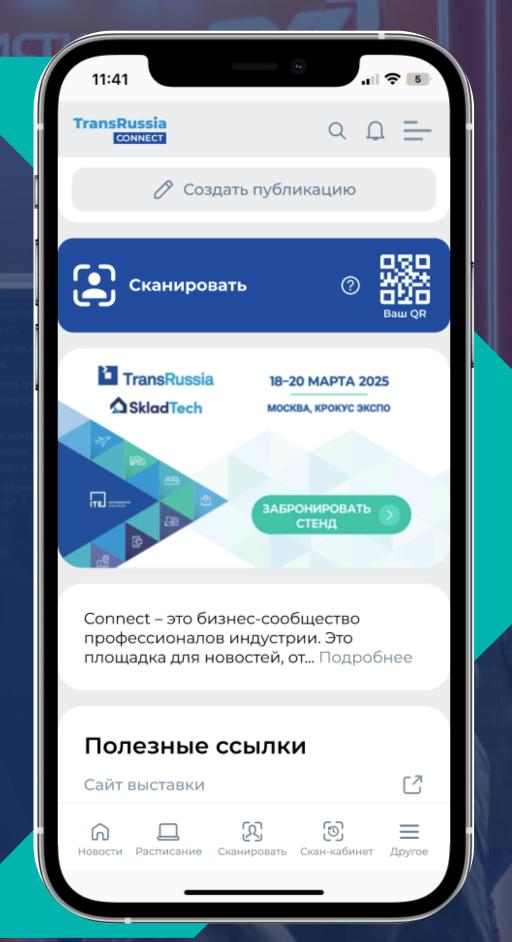
Connect Today!

MatchMaking

TransRussia Connect now offers a free matchmaking service to help you connect with the right visitors:

для всех видов бизнеса

- Get a list of recommended visitors interested in your products
- Add contacts, send messages, and schedule meetings
- Invite prospects to your stand and grow your business



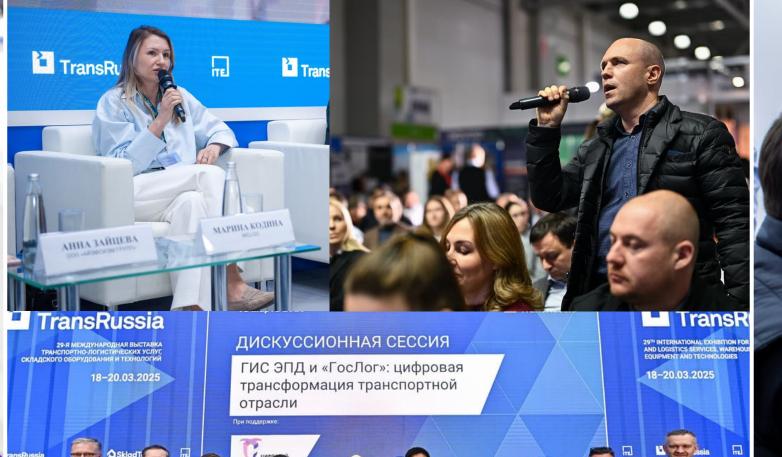
Memorable Moments from TransRussia 2025



















TransRussia Colocated with SkladTech

17-19 March 2026 Crocus Expo, Pavillion 3, Moscow

Get Involved

For Questions Regarding Participation, Please Visit

Book a Stand



Connecting the Logistics & Warehouse Industry

30 Years of

trstexpo.com



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